



Press Release

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PREGIS FORMS DISTRIBUTOR COUNCIL

Deerfield, Ill., May 28, 2008—Pregis Distributor Council (PDC) has been formed by Pregis Corp. to help speed-to-market protective packaging solutions for end-use customers.

“We wanted to take an innovative, solutions approach to the supplier/distributor relationship. Our new growth-oriented PDC program is set up as a two-way communications vehicle. Pregis’ goal is to inform and train distributors on multiple disciplines—all designed to better support customers who purchase protective packaging solutions,” explains Kevin Baudhuin, president, Pregis Corp., Protective Packaging North America.

“By holding quarterly meetings, we also are creating a platform to hear back from distributors on a regular basis. We want to know exactly what end-use customers are telling them. It’s important for us to listen in order to gain valuable feedback. This will enable us to continue to create protective packaging products, innovative systems and services that meet their needs.”

In addition to thorough training on Pregis protective packaging products and state-of-the-art systems, PDC members also receive ongoing instruction on the latest operating concepts.

“We have a wealth of knowledge in areas such as sustainability, lean manufacturing, inventory control, material handling, processing, time management,

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safety, etc. Our objective is to share information about innovative operating philosophies and how they impact protective packaging,” Baudhuin says.

The ultimate goal is to empower distributors so that they are better equipped to partner with packagers in ways which add true value to the relationship. Because distributors function as the conduit between Pregis and the packager, the company believes that it is important to arm them with as much knowledge as possible so their mutual customer benefits in a robust way.

About Pregis:

Pregis Corporation is a leading global provider of innovative protective, flexible, and foodservice packaging and hospital supply products. The company offers packaging and product solutions for a wide variety of consumer and industrial market segments including food and foodservice, healthcare, agriculture, automotive, furniture, electronics, construction, fulfillment, catalog and military/aerospace. The specialty-packaging leader currently operates 47 facilities in 18 countries around the world. For more information about Pregis, visit www.pregis.com.

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